

# COMMUNITY TICKET PROGRAM PARTNERSHIP GUIDELINES AND PROCESS

Des Moines Performing Arts (DMPA) partners with local community-based social service organizations to provide complimentary tickets to those who may not have regular opportunities to experience high quality performing arts.

# COMMUNITY TICKET PROGRAM CONTACTS

The Community Ticket Program is managed by a team of staff from the DMPA Ticket Office and Education departments.

For questions surrounding program structure, partner applications, and program feedback, please contact the **Community Ticket Program Coordinator**.

Janet Casson 515-246-2358 | JanetC@dmpa.org

For questions surrounding specific ticket requests, reservation adjustments, or cancellations, please contact the **Community Ticket Fulfillment Coordinator**.

Laura Arenson 515-246-2383 | LauraA@dmpa.org

## **BECOMING A PARTNER**

New Partner Questionnaires for the Community Ticket Program are accepted year-round and are reviewed on a regular basis. In addition to completing the questionnaire, DMPA will invite the organization's representative(s) to a meeting.

New partners will receive a welcome email along with a Partnership Agreement form. To formalize the partnership, partners are asked to review the Partnership Guidelines and Process document thoroughly and to return a signed Partnership Agreement form.

# **BEFORE ATTENDING A PERFORMANCE**

## TICKET ANNOUNCEMENTS

Upon receipt of a completed questionnaire and an introduction conversation with a DMPA Education Team member, the partnership organization will receive a link and password to access the ticket request page. This page has a list of shows for which Ticketing and Programming staff at DMPA have made tickets available specifically for the Community Ticket Program. The list will include links to information on each show (a brief synopsis, the recommended age range, the date of the performance, etc.) and a link to the online request form.

From time to time, DMPA may have last-minute tickets become available. In those cases, partners will be sent an email announcing the opportunity.



## **TICKET REQUESTS**

Community Tickets are distributed on a first-come, first-served basis. When partners receive an announcement of eligible shows, they are encouraged to reach out to their participants to gauge their interest in the shows.

Once partners have an accurate count of needed tickets for a performance they have chosen to attend, the partner will fill out an online request form. (Please take into account both participants and chaperones, if applicable, when determining your needed number of tickets.)

The online request form can be found <u>here</u> and in the confirmation email sent to welcome organizations to the program. A separate ticket request form must be filled out for each individual performance the partner would like to pursue.

On the ticket request form, partner organizations are asked to enter their Community Ticket Partner password, select their interested show title and performance date, and supply other relevant information regarding the number of tickets needed and seating accommodations.

Each ticket request form closes one week prior to the performance <u>or</u> when all available inventory for the Community Ticket Program has been claimed for that performance, whichever comes first.

Once a request form is submitted, DMPA will receive a notification. Within one week, the Community Ticket Fulfillment coordinator will notify the partner organization contact on file to confirm reservation details surrounding Will Call Name, seating accommodations, and/or alternate methods of ticket pick-up. When space for a partner organization has been reserved, the partner organization will receive a final confirmation email.

It is important to note that ticket availability changes regularly based on the most up-to-date ticket inventory and requests. Partner organizations should frequently check the Community Ticket Program webpage for the current performance opportunities.

### TICKET DISTRIBUTION

On the Partner Questionnaire, potential partners are asked whether they prefer to pick up their tickets at Will Call on the day of the performance or if they would like to receive tickets in advance by an alternate method of distribution.

Because preferences sometimes change during the ticket confirmation process, the Community Ticket Fulfillment Coordinator will ask to confirm the preferred method of ticket distribution for each performance and make note of the name the tickets should be held under at Will Call, if applicable. (DMPA asks that community partners give at least two business days' notice prior to the scheduled performance, if updating the name the tickets should be held under at Will Call.)



## **RESERVATION REMINDERS**

As noted above, once the ticket request survey is complete and the tickets are reserved, partners will receive an email confirming their reservation. Partners should make note of their reservation details and mark it in their calendars.

Note: Reservation contacts will also receive the standard email that all ticket holders for the performance receive within 1-2 days of the performance with venue and other information.

## ADDITIONAL, RETURNED OR CANCELLED TICKETS

Should a partner organization need to cancel or modify a request, partners should contact the Community Ticket Fulfillment Coordinator as soon as possible. It is preferred that cancellations be communicated at least two business days before the scheduled performance date so that unused tickets can be reassigned.

## ATTENDING A PRODUCTION

### **TICKET PICKUP**

For partners using Will Call, tickets are available for pickup at any time the day of the performance during Ticket Office hours (Monday through Friday 9 AM – 5 PM, plus two hours prior to the performance's start time; Saturday and Sunday up to two hours before the performance's start time).

For partners who request tickets in advance, the Community Ticket Fulfillment Coordinator will reach out to the organization's primary contact one week prior to the scheduled performance to confirm that the community partner still plans on attending the requested performance. If confirmed, the ticket office will proceed to distribute to the partner organization their tickets in a manner jointly determined.

### ATTENDANCE

When placing ticket requests, partners should be as accurate with their ticket counts as possible to help ensure availability for other organizations' needs.

It is understood that conflicts arise that may make it impossible for all requested tickets to be used. Cancellations or reservation adjustments received at least two business days before the performance are appreciated.

In cases where partners consistently use less than 70% of their final reserved tickets without advance notice, DMPA may request a conversation to better understand the challenges the organization is experiencing around attendance.

## AFTER A PERFORMANCE

### FEEDBACK SURVEYS

DMPA wants to be responsive to the recommendations and concerns of partner organizations for how the program can better meet their needs. After each performance, Community Ticket partners are invited to fill out <u>a brief survey</u>. Any suggestions are encouraged and appreciated.



#### **MEETINGS AND CONVERSATIONS**

In addition to post-event feedback surveys, DMPA may from time-to-time invite partners to participate in a one-on-one meeting or larger focus group to provide more in-depth feedback on the program and what can be improved.

Partners are also welcome to initiate a conversation or meeting with the Community Ticket Program management team at any time.

#### **HELP SUSTAIN THE PROGRAM**

This program would not be possible without the help of DMPA donors. Because of this, partners are encouraged to send pictures, quotes, and memories from their Community Ticket Program experiences to the Community Ticket Program Coordinator, as appropriate. These items are useful for sharing about the impact of the program with DMPA donors and other stakeholders.